

HSD Provider Conference - Virtual Check In Event

April 23, 2026

Notes from Session: HSD Procurement Basics: Understanding How Your Organization Can Engage with Multnomah County

Presenter: Tegan Kost

Moderator: Bill Boyd

Notetaker: Destinee Sanchez

-Main Points from Session Overview/Presentation (high level; detail not required):

- MultCo Marketplace (MMP)
- Allocations (ALOC) - previously referred to as “NOFA”
- General primer - Human Service procurement for Homeless Services Department (HSD)
 - Procurement authority: permission to buy/use funds
 - Independent from a contract. The County needs procurement authority to enter into a contract.
 - The County could have authority to purchase without a contract
 - Still need to purchase from an approved vendor for specific good(s) being paid for.
 - Typically lasts 5 years
 - Open and competitive procurement bidding takes place
 - Solicitations: For example RIP, RFP
 - Moves directly from ‘Proposal’ to ‘Contract’
 - RFPQ/RIPQ
 - Merely a **qualification** for the organization to be eligible to apply for contractual funds
 - May or may not result in funds
 - Multiple communications to advertise opportunities
 - Possible to qualify without gaining access to an allocation
- Procurement team contact available for follow up questions:
hsd.cp.support@multco.us
- **Tips for applying for RFPQ**
 - Follow directions closely for submission requirements, avoid sending additional or unnecessary documents.
- Notifications of Awards will confirm or deny the agency's bid for services.
- Allocation leads to a contract

-Questions/Answers (summarization):

- **Can the provider negotiate for more funds when award negotiation begins?**
 - Depends on the program itself. There is typically a set amount of funding.
- **To confirm, MMP and new terminology is consistent across all departments and not just HSD?**
 - Yes, every department across Multnomah County uses this standard.
- **Response time for allocation has been 30 days. Will this be the standard or will this be adjusted? Usually HSD responds way past the deadline that is established. We don't get the same courtesy of an established timeline for response/decisions.**
 - Typically RFPQ or RFPs will be open for up to at least 30 days. Allocation timelines are up to the discretion of the department, HSD tries to give some additional time. HSD is working to make this process more efficient.

-Main Discussion Points not captured above:

- Not applicable

-Takeaways or Follow-Ups for HSD

(expectations/priorities/recommendations/etc):

- Sign up for HSD's newsletter:
<https://multco.us12.list-manage.com/subscribe?u=a91de9545de6b166e64ff1f0a&id=50366943d4>
- Register for an account in MMP:
<https://multco.us/info/mmp-supplier-access-request-form>
- MMP Welcome Page (if you have an MMP account):
<https://multco.us/info/multco-marketplace-welcome-page>
 - Best way to stay in touch with County Procurement activity
 - For support accessing account: Jagger support:
<https://www.jagger.com/supplier-support>
- County's Bids and Proposal Opportunities page:
<https://bids.scquest.com/apps/Router/PublicEvent?CustomerOrg=Multnomah>
- State funding opportunities: OregonBuys: <https://oregonbuys.gov/bsol/>
- Supplier Access Request Form:
<https://multco.us/info/mmp-supplier-access-request-form>

Feedback survey:

<https://docs.google.com/forms/d/e/1FAIpQLSdZ--e-fz2NvcG9RJVpdFdgLhFK8bTb-X2USFKR169i9S7oyw/viewform?usp=header>

- Open for attendees through 5.11.2026